

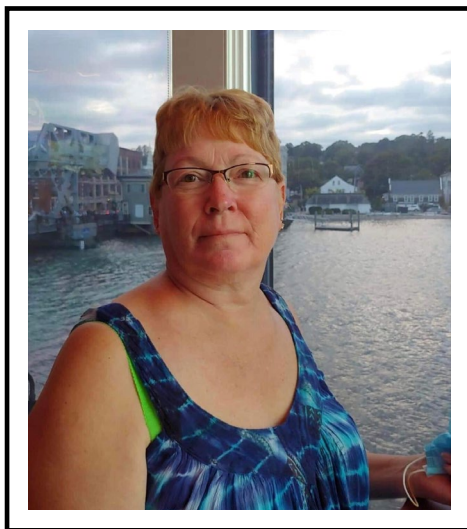


Annual Report

Fiscal Year 2022

July 1, 2021 – June 30, 2022

**REquipment Durable Medical Equipment (DME) & Assistive
Technology (AT) Reuse Program, Inc.**



Dedicated to Jennifer Baker
1965 – 2022

PRESIDENT'S MESSAGE

In January of 2022, our program director, Jennifer Baker, died unexpectedly at her desk while getting an early start to her workday at home. Last year's annual report was created too close to her passing for proper reflection. The fiscal year 2022 (FY22) report is dedicated to her memory.

Jen was extraordinary. She came to us when REquipment was in its infancy, after years of working for the New England Assistive Technology Program and having just completed her Ph.D. in psychology. Jen helped create efficient administrative systems, worked closely with staff to keep us running during the pandemic, and again when our online system crashed. She'd also drop everything to pick up or deliver medical equipment if there was an urgent need.

Jen died doing what she loved, and we were lucky to be her place of passion. On annual beach vacations, she'd send us pictures of her toes in the water and her iPad on her lap as she matched equipment to requests to keep individuals in Massachusetts safe and independent. It's fitting that last spring the REquipment, Inc. Board of Directors established a scholarship fund in her honor. (See "Scholarship Award" in this report.)

REquipment, Inc. owes much to Jen Baker and now also Dan Perkins, who has stepped into her role. Dan's wealth of experience has smoothed this difficult and emotional time. In FY22, REquipment provided 1,554 pieces of refurbished durable medical equipment valued at \$2.2 million to Massachusetts residents. Miraculously, this is a slight increase over FY21.

I want to thank our board of directors, staff, reuse partners, and, most importantly, our community of service users and supporters. Thank you for coming to us for equipment and giving your time and resources to keep us going. With your ongoing support, we can diversify our funding and continue to remember Jennifer Baker as she would have wanted: by thriving, growing, and taking care of one another.

We miss Jen every day, but her spirit carries us forward,

Karen Langley

President and CEO of REquipment



*Karen Langley
President and
CEO*

ABOUT OUR PROGRAM

REquipment collects and refurbishes gently used durable medical equipment (DME) for distribution, free of charge, to older adults, veterans, and individuals with disabilities of all ages. The REquipment Durable Medical Equipment Reuse Program is a private-public partnership between three state agencies and six private not-for-profit organizations. REquipment, Inc. is the coordinating entity for this partnership.

First piloted in Greater Boston in 2014, the program has since reassigned 8,380 pieces of DME statewide, representing significant savings to Medicaid and other insurance programs. More than \$14 million worth of devices—ranging from power wheelchairs to shower benches—have gone to residents to assist with their activities of daily living. People who request our equipment use it to maintain their independence, their employment, to improve their health, and to stay safe living at home.

Program Highlights

- REquipment provides durable medical equipment at no cost.
- REquipment is statewide. Browse and request DME at dmereuse.org.
- REquipment is also available at 1-800-261-9841. Call us to arrange donations or with questions.
- Pickup and delivery are available, a vital service to program users.



REquipment DME & AT Reuse Program, Inc. operates the MassMATCH REquipment DME reuse program through a contract with the Massachusetts Rehabilitation Commission. The Department of Developmental Services and the Pappas Rehabilitation Hospital for Children (funded by the Department of Public Health) provide in-kind support for two reuse sites.

WHO BENEFITS?

- 🛒 Adults and children with disabilities, including veterans.
- 🛒 Older adults who need increased safety at home or getting to appointments and events.
- 🛒 Individuals with chronic and newly acquired mobility challenges.
- 🛒 Individuals with limited or no insurance coverage for DME.
- 🛒 Individuals with a temporary need for DME due to illness or an accident.
- 🛒 Wheelchair users who need backup equipment for when their primary chair is out for repair.
- 🛒 Individuals eager for discharge from hospitals or rehabilitation.
- 🛒 Families wanting a deceased loved-one's equipment put to good use.
- 🛒 Taxpayers and insurers. DME reuse saves money, resources, and space in landfills.

REquipment Delivers ...

- Manual wheelchairs
- Rollators
- Shower chairs
- Power wheelchairs
- Mechanical lifts
- Bath benches
- Scooters
- Stenders
- Adapted strollers
- Gait trainers
- Position/seating equipment
- Portable ramps
- and more!



Marie McHugh cleaning a stander

Visit dmereuse.org or
call us toll-free at 1-800-261-9841

Small Town Big Heart

Eugene “Gene” Litchfield showed up at the Orange, Massachusetts police station overwhelmed with emotion and looking for help. His wife had passed away and his home was no longer accessible to him.

Litchfield, age 93, had served overseas in both World War II and Korea. Soon a community-wide effort was born to keep him safe at home: #SmallTownBigHeart.

By August of 2021, Gene Litchfield had access ramps, a rebuilt bathroom, widened doors, raised garden beds and—thanks to REquipment—his first power wheelchair.

REquipment’s Dan Perkins made sure Gene would no longer struggle with a rollator.



Dan Perkins (right) and Jim Smith (left) delivering Gene Litchfield a Permobil with new batteries

REquipment is the only reuse program in Massachusetts to refurbish power wheelchairs



Gene Litchfield trying out his power wheelchair with Jim Smith, Site Coordinator

“This thing will stop on a dime and give you nine cents change,” Gene Litchfield told the Greenfield Reporter describing his power wheelchair.

Paul Anderson led this North Quabbin Community crowd-sourcing effort. One of his Facebook posts quotes Shakespeare: “How far that little candle throws his beam! So shines a good deed in a weary world.”

DEVICES AND DONORS



REquipment's Al Rich and John McKeever accepting a donation of over 40 pieces of pediatric DME from Mala Aaronson, PT

"I cannot thank you enough. The pieces of equipment I have been able to get from your program have made it possible for me and my family members to care for my husband of 48 years in our own home. There could be no greater gift!"

- L & S

Fiscal Year	# Devices Donated	# Donors
2019	1046	548
2020	855	488
2021	1532	597
2022	1554	705

REquipment diverted 29 tons of DME from solid waste facilities in FY22

Thank You Bulk Donors!*

The ALS Society
Conlin's Pharmacy
Dennis Martin
Mala Aaronson, PT
Reliant Medical Group
South Shore Veteran's Assistance
Scituate Etrusco
Southampton COA
Southgate in Shrewsbury
Spina Bifida Association
The Arbor's at Stoughton
The Atrium in Danvers
William Carbone

*Donors of four or more items.

FY22 FINANCIALS

Assets

	FY22	FY21
CURRENT ASSETS (\$)		
Cash	21,417	31,080
Accounts Receivable, Program Services	63,394	49,301
Prepaid Expenses	8,160	19,990
Total Current Assets	92,971	100,372
PROPERTY AND EQUIPMENT (\$)		
Vehicles	113,677	136,977
Less: Accumulated Depreciation	(62,151)	(58,439)
Net Property and Equipment	51,526,	78,538
NON-CURRENT ASSETS (\$)		
Board Designated Funds	40,115	17,886
Total Non-Current Assets	40,115	17,886
TOTAL ASSETS	184,612	196,796

Liabilities and Net Assets

	FY22	FY21
CURRENT LIABILITIES (\$)		
Current Portion of Long-Term Debt	553	553
Accounts Payable and Accrued Expenses	3,363	6,953
Accrued Payroll and Related Costs	21,588	20,199
Total Current Liabilities	25,504	27,705
LONG-TERM DEBT, NET OF CURRENT PORTION (\$)	24,447	24,447
TOTAL LIABILITIES (\$)	49,951	52,152
NET ASSETS (\$)		
Net Assets Without Donor Restrictions		
Undesignated	84,546	126,758
Board Designated	40,115	17,886
Total Net Assets Without Donor Restrictions	134,661	144,644
TOTAL LIABILITIES AND NET ASSETS (\$)	184,612	196,796

FY22 IMPACT

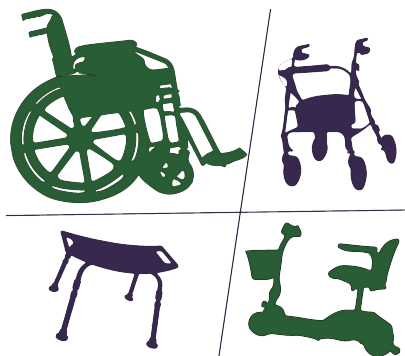
Since 2014, REquipment has provided more than \$14.2 million in no-cost DME to people of all ages throughout Massachusetts.

PROGRAM TOTALS

Value of reassigned DME	\$2,215,657
# of items distributed	1,554
# of donors of DME	795
# of donated items	1,400

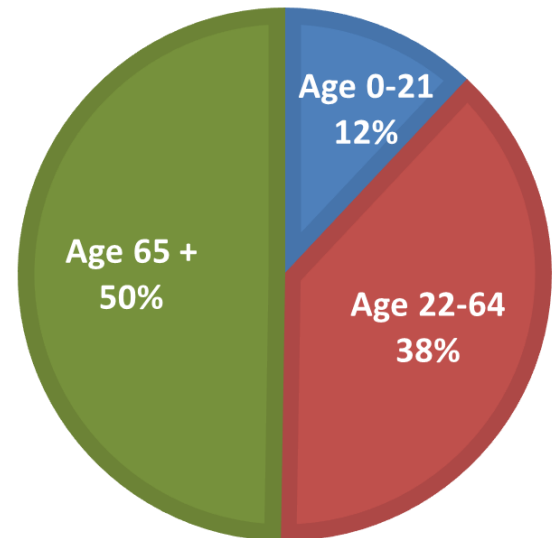
DME ASSIGNED BY REGION

Greater Boston	16%
Northeast/North Shore	20%
Southeast/South Shore	11%
Central	27%
Western	26%
Cape	1%



AGE DISTRIBUTION OF RECIPIENTS

■ Age 0-21 ■ Age 22-64 ■ Age 65 +



“We want to thank you for the equipment we needed very much. Now we can transfer my mom safely without back injury worries. We hope others can use the wonderful system. We hope to use it and return it back so other can benefit from it. Thank you again.”

- the Park family

Announcing the Jennifer Baker Memorial Scholarship

In FY22, the REquipment, Inc. Board of Directors established a scholarship of \$1,000 to be awarded annually to a student of physical or occupational therapy who sees value in reuse. The scholarship honors Jennifer Baker, a life-long learner, who went above and beyond her duties as REquipment Program Director. Jen passed away in January of 2022.

Congratulations Joy Senkungu!

Joy Senkungu, a doctoral candidate in physical therapy (PT) at Duke University, is REquipment's first Jennifer Baker Scholar. As a child, Joy received PT services and later she volunteered at a PT clinic and saw first-hand the power of physical therapy to heal. That's when she says she was hooked and decided this was the career she would pursue.

REquipment is pleased to provide a \$1,000 scholarship toward offsetting her educational expenses. We wish Joy a bright future and trust she'll know where to find refurbished equipment for clients in Massachusetts!



DME helps people maintain their independence. Medicare will often not pay for these items.

Advocacy for a Wheelchair Warranty Bill

In Massachusetts, wheelchair users wait weeks or even months for wheelchair repairs. This is the norm. While people wait, they are not getting to work, school, medical appointments, the store, or sometimes even around their homes.

During FY22, REquipment, Inc. joined with the Disability Law Center, the Boston Center for Independent Living, and the Disability Policy Consortium, among other disability rights and services organizations, to advocate for The Warranty Protections for Consumers with Disabilities Act. On June 15th, REquipment, Inc. participated in the workgroup's online press conference to raise awareness of weak warranty protections and the need for legislation.



“An Act Expanding Wheelchair Warranty Protections for Consumers with Disabilities” (HD. 1845/SD.212) is based on laws passed in other states. It would expand warranties to cover all wheelchairs for two years, hold providers to reasonable timelines for evaluation and repairs in emergencies, provide loaner equipment while a consumer's chair is inoperable, and more.

Wheelchair users in need of emergency backup equipment frequently contact REquipment.

The bill made it out of a joint legislative committee but did not pass by the end of the session. “In other parts of the country, there are stronger protections,” State Senator John Cronin, a bill sponsor, noted during the online press conference. “It's time for Massachusetts to step up.”

We couldn't agree more.

In FY22, REquipment provided 467 manual wheelchairs and 123 power wheelchairs statewide. Of course, not all serve as backup equipment, but we know the need is much greater than those seeking our services.

“You've made my day. I was so surprised to receive the sit-to-stand SO quickly. MANY thanks for your help, as always.”

FY22 CLIENT SPOTLIGHTS



“My experience with the non-profit organization, REquipment, has been nothing short of miraculous. They are transforming lives in such a profound way, that I find myself singing their praises to anyone who will listen! I applaud the positive impact they are making on the community and encourage anyone with extra medical equipment to DONATE!”

- Kate, a Supportive Services Coordinator

“Please accept my thanks for providing me with a life-changing power chair. It is a wonderfully engineered and constructed masterpiece. I had been using a manual wheelchair that was ill fitted, causing me pain and discomfort. I feel stronger and safer.”

- Mike, Kate’s client

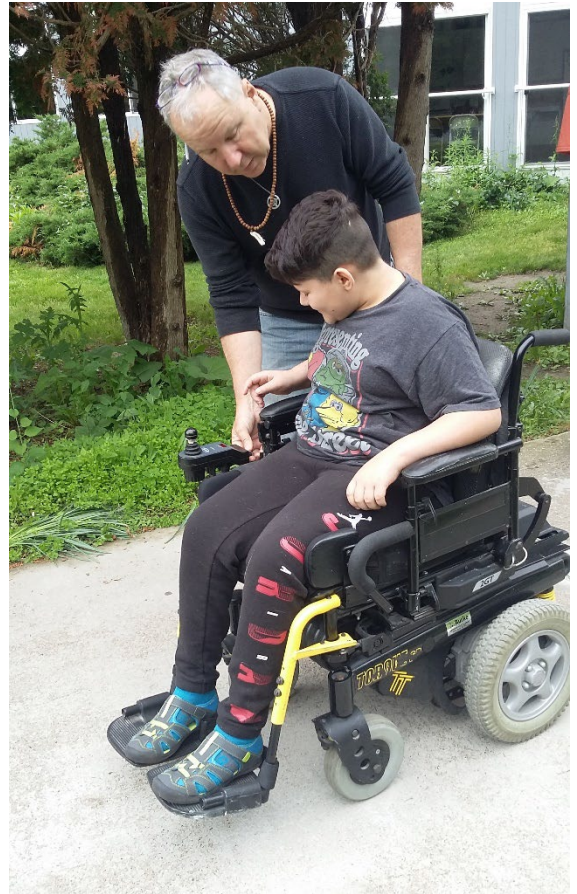


“Thank you REquipment for this wonderful gift. Due to arthritis in my foot, I am unable to walk long distances without pain. I heard about REquipment thru a friend and located a scooter on the website. I received the scooter and I am now able to go out with friends and family. I can enjoy the freedom of being able to join in with everyone and enjoy life.”

- John

Did you know...

- **\$500** refurbishes a power wheelchair (that retails for up to \$65,000!);
- **\$300** replaces batteries in a power wheelchair;
- **\$172** replaces batteries in a scooter;
- **\$60** buys a pair of manual wheelchair armrests;
- **\$45** provides a pair of manual wheelchair footrests;
- **\$13** buys a gallon of Simple Green disinfectant?
- **Every gift** matters and makes our day!



Donate at dmereuse.org

\$50... “In Memory of my dad, Harold Kams, who found independence and joy in his last year of life with the red scooter from REquipment.”

OUR DONORS

Under \$49

Too many to list.

THANK YOU!

\$50-\$99

Aaron Askananse

Joan Burrows

Joel Carmona

JoAnn Simons Derr

Christine Evasius

Jennifer Ferrick

Christopher Fischer

Christine Forcier

Federal Furnace PTA

Mary Michele
Gilligan

Lisa Karol

Jasleen Kaur

Michele Murch

Christopher
O'Donnell

Anilkumar Patel

Josephine Phillip

J Polcaro

Debra Provost

Lorraine Quinn

Carol Rayner

The SDEV Trust

Beth Shulman

Anthony Smith

Doris Smith

Patricia Strauss

Anna Thompson

Deborah
Trowbridge

Madeline Trzcinski

\$100-\$499

Richard Arcangeli

Linda Baldassari

Kelly Ball

Leonard Barnett

Kathleen Bosworth

Karen Bureau

Charles Carr

Dorothy Dennehy

Angela Duga

Kathryn Fenneman

Nancy Ferguson

Kirk and Sheila
Joslin

Allison Kennealey

Amanda Lepine

Wendy Moran

Carl Riis

Tony and Nancy
Tringali

Rosanna

Woodmansee

\$500 and over

Jeffrey Devolve and
Joyce and Dan
Hayman Devolve

Margie Fuccione

Carolyn Horan

Karen Langley

"This Hoyer lift was critical in uplifting my mother's spirits and making her feel like a person again. She was able to enjoy one last summer, get down to the Quabbin and have a better quality of life. Words can't describe my family's gratitude."
- Andy



Dear DME Program Staff-

I wanted to let you know how much I appreciate the electric wheelchair you guys dropped off. It has been life altering. We're so lucky in MA to have this program and all of you working there to carry out the mission!

Warm wishes
+ Much Gratitude

REquipment, Inc.

PO Box 311

Methuen, MA 01844

(508) 713-9690 or

(800) 261-9841 toll free

info@dmereuse.org

www.dmereuse.org